



creating optimal workplaces.

Monday, September 28, 2015

To Whom It May Concern,

I would like to recommend Louie Bernstein for a position with your company. We at Proveli have been very pleased with the services and level of professionalism that Louie has delivered.

We brought him in to help build a structure around our sales activities and growth. He has been able to provide, strategic direction, training materials and curriculum, such as *How to be a Professional Salesperson*, in addition to a solid overall structure that we can use today and build on in the future. From job descriptions to building a complete sales playbook, Louie has been a valuable resource, and he is always on point when we need to strategize. For these reasons, we will continue to utilize what he has to offer now and in the future.

We are confident that Louie's talents, skills, and positive attitude will be a great asset to your organization, and we highly recommend him. If I can be of any assistance, or if you have any questions, please feel free to contact me.

Sincerely,

A handwritten signature in black ink, appearing to read "RC", written in a cursive style.

Reinhardt Cyphers  
706-402-1554